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Going Localthentic



Who are we?

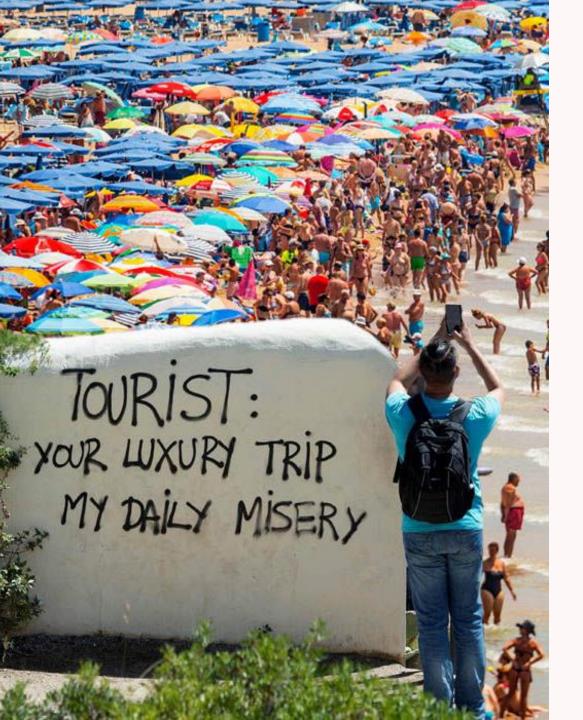
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Storytime!

- Castelsardo, Sardinia
- Mekong River, Cambodia



Moving away from this reality...

- UNWTO (2018): unprecedented growth of (inter)national tourism in, with 1.4 billion international arrivals – two years ahead of its forecasts.
- Tourism 'crisis':
 - Overtourism
 - Displaced locals
 - · Undesired gentrification of neighbourhoods
 - Loss of liveability
 - Loss of destination attractiveness
 - McDisneyfication and the tourist bubble
 - Etc.



The notion of locals

- Defining a "local " local
- Why do they matter?
 - Ambassadors
 - The 'DNA' and beating heartbeat of a place
 - Hostmanship
 - Changing patterns: Tourist vs. Traveller

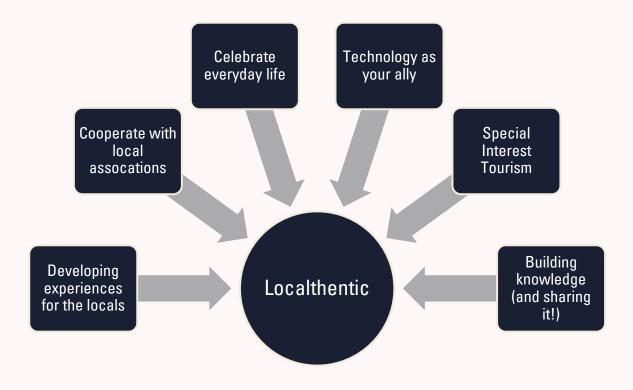
Can we readjust our definitions of successful interactions between locals and tourists, a so-clearly important symbiotic partnership of a destination?



How we went about it...

- Literature review (61 articles) about relationships between locals and tourists
- Interviews with relevant DMO managers in Denmark
- 6 focus groups consisting of locals from different regions across Denmark (2020-21)
- Output: Inspirational Catalogue for DMO's on how to better work with locals (link)

Going Localthentic







Developing experiences for the locals

- Locals are better at gauging whether places and experiences are authentic than tourists. So...
- Design events and places for locals first
- Design creative places and experiences where locals and tourists want to partake
- Creative tourism (Richards & Marques, 2012)

Cooperate with local associations

- What's more local, than a local association?
- Bottom-up approach (Grass-roots approach)
- People tend to find (sub)cultures relevant to their interests and passion
- DMO should map out associations for tourists (make it easy to contact them!)





Celebrate everday life

- The attraction of everyday life and conviviality
- DMO's: The art of doing nothing
- Killing off tourist zones, tourist bubble,
 McDisneyfied areas
- Wayfinding = A potential enemy of localthentic?

Technology as your ally

- Develop and use digital tools which can help facilitate tourists meeting locals in their own natural 'habitat'!
 - Food and culture
 - Local guiding/walks
 - Nightlife and festivities
 - Building relations (locals who want to meet 'out-of-towners'
- DMO role: Doing nothing, mapping existing apps/websites for incoming tourists?





Special Interest Tourism

- SIT: When the traveler's motivation and decision making are primarily determined by a particular special interest with a focus either on activity/ies and/or destinations and settings
- Examples: agri-tourism, gastro tourism, spiritual/wellness tourism, rural tourism, and adventure tourism
- Can contribute to
 - Enhancing the image of a destination and providing a distinct and unique destination brand
 - · Enriching a tourist's experience
 - · Being profitable to a wider range of providers
 - Local resident's happiness (as it a result of peoples' desire for a good quality of life)



Building knowledge (and sharing it!)

- Where are we now vs. Where we want to go
- For tourists: Better segmentation and distinguishing of locals in surveys
- Gauging and gathering resident support

"It's no longer just a matter of economics and tourism tax revenues, as residents expect the industry to benefit their quality of life and to grow in a responsible, sustainable way"

 Use information to tailor make better PLACES (not destinations)



Thank you!

Questions?